

**BSO NETWORK SOLUTIONS ELEVATED TO THE LEVEL OF GOLD PARTNER  
BY NEC COMPUTERS**

Puteaux, 22<sup>nd</sup> of February 2010 - NEC Computers (the IT Platform division of NEC Corporation's Europe, Middle East and Africa region) has added BSO Network Solutions, the Next Generation Operator (Network Operator, SI and HSP), to the highest level of its approved reseller programme: BSO Network Solutions has become a NEC Gold Partner. As such BSO Network Solutions will distribute infrastructure solutions as well as associated services to its network of French clients.

NEC Computers has chosen BSO Network Solutions because of its position as technology expert and its ability to effectively provide a complete and innovative range of IT solutions, both at infrastructure (servers, storage, software) and virtualised workstation level. The choice was also based on its far-reaching knowledge, its skills and its in-depth experience of the networking arena.

Located in Gartner's Magic Quadrant, among the key players in the blade server segment, NEC's goal is to become one of the leaders in this market in Europe within the next 5 years. Beyond the products manufactured by NEC and solutions developed in partnership with infrastructure software publishers or vertical business sectors, NEC is penetrating the SME-SMI and Major Account marketplace by continuing to develop its reseller and integrator network.

*"Choosing BSO Network Solutions as a Gold partner is a new step in the development of NEC Computers' programme in France. Our ambition for 2010 is to strengthen our activities in the infrastructure market. To achieve our development goals, we must surround ourselves with value added partners like BSO Network Solutions",* confirms François-Rémy Monnier, NEC Computers' Channel Director.

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In its three sectors (Operator, SI and HSP), BSO Network Solutions offers a range of high value-added services and complete information management and validation services. This means that BSO Network Solutions is able to support its clients (from sectors such as media, banking, finance, insurance, public sector, e-commerce, etc and from SMEs to multiple-site major accounts) to manage their projects, with services from Consultancy to Expertise, including administration, development and the daily adaptation of their infrastructure.

*"NEC Computers' innovative product portfolio, combined with BSO Network Solutions' technological expertise, perfectly meets user needs. This enhanced alliance enables us to offer our clients market leading products, delivering real competitive benefits and supporting BSO Network Solutions' environmentally responsible vision", concludes Julien Tarnowski, BSO Network Solutions' Commercial Director for France.*

About NEC Computers

A subsidiary of the Japanese NEC Corporation group, NEC Computers offers a complete, innovative range of IT, infrastructure solutions (servers, storage, software) and virtualised workstations. NEC Computers operates in professional markets in Europe, the Middle East, and Africa. The Japanese NEC group is a worldwide leader in Information Technology, Networking and Electronic Components, with a turnover of 44 billion dollars (figures as at 31-05-2009) and employs more than 143,000 people worldwide. As demonstrated by its slogan "Empowered by Innovation", the NEC Group puts technological innovation at its clients' service. NEC devotes nearly 8% of its turnover to Research and Development, from bioplastics to super computers.

About BSO Network Solutions

Founded in 2004, BSO Network Solutions (formerly BSO Communication) is the leading Next Generation Operator providing Network services, Hosting and Integration. With its rapid growth, BSO Network Solutions is already present in more than 12 countries (France, UK, The Netherlands, Germany, Belgium, Italy, Spain, Switzerland, USA, Brazil, Canada and Hong Kong) and has offices in Paris, London and Hong Kong. BSO Network Solutions administers and operates its own Nx10Gbit/s network which has been crafted to be compatible with future 100Gbit/s interfaces. Thanks to a range of very high value-added services and to comprehensive facilities management and validation offerings, BSO Network Solutions provides its customers with guidance and assistance from the most upstream phases of their projects, in terms of advice and expertise, to the most downstream, including the daily administration, upgrading and adaptation of their infrastructure. All its services are covered by extremely robust Service Level Agreements (SLA), tailor-made to match each problem addressed. <http://www.bsonetwork.com>. BSO Network Solutions is part of Carinae Group - [www.carinaegroup.com](http://www.carinaegroup.com)

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